

BALTIMORE CITY DEPARTMENT OF SOCIAL SERVICES, DHR  
REQUEST FOR PROPOSAL FOR  
WORK PARTICIPATION, PLACEMENT AND SUPPORT SERVICES  
BCDSS/FIA-16-060-S

**Offerors Please Note:** Questions are requested to be submitted at least five (5) days prior to the Proposal due date (see RFP Section 1.9 “Questions”)

**QUESTIONS AND RESPONSES #2**

Question 18: How does DSS define a work-eligible participant (what are the indicators) and what if the sector-based training has requirements that exceed DSS’s indicators?

**Response:** Customers who are not exempt, are considered “work eligible.” Those clients who are classified as “work-eligible,” without any short-term barriers, will be placed with the appropriate vendor who can accommodate the client’s training level.

Question 19: If an MBE Prime can provide 50 % of the MBE overall requirement, how does that impact any subgoal(s)?

**Response:** On a Contract that has an MBE overall requirement and an MBE subgoal, an MBE prime can fulfill 100% of one of the subgoals and up to 50% of the MBE overall goal. For example, if the overall goal is 29%, with subgoals of 7% African American and 12% Women-Owned, and the MBE Prime is an African American company, the primes MBE goal would be broken down as follows:

- 5% any MBE type
- 12% The MBE Prime’s own forces
- 12% Women-Owned MBE

**In this instance, the African American MBE Prime can perform up to 17% of the overall MBE goal.**

Question 20: For Payout Point 1, if a Customer is “pending” or “sanctioned” are they billable?

**Response:** Yes, a customer would be billable (reference RFP Section 3.6.3.1 Payout Point 1 – Invoicing, 4<sup>th</sup> bullet point).

Question 21: For Payout Point 1, if a Customer is “pending” or “sanctioned” are they countable?

**Response: No, the Customer would not be countable.**

Question 22: Within the same invoice cycle, can a vendor bill \$250 for those individuals who meet 70% WPR and for \$125 for those individuals who are between 50 and 69% WPR? Or is the payment rate all or nothing, such that if the contractor’s project achieves a 50% WPR for their total caseload, then all eligible customers will get billed at a rate of \$125?

**Response: If the total WPR is 50%, the Contractor can only bill \$125 per Customer for that Calendar Month.**